Dana Michael Harsell
Department of Political Science and Public Administration
Gamble Hall Room 265
293 Centennial Drive Stop 8379
Grand Forks, ND 58202
Office: 701-777-3832
dharsell@mail.business.und.edu

CURRENT POSITION

Assistant Professor of Political Science and Public Administration
Associate Member of the Graduate School Faculty
University of North Dakota--Grand Forks, North Dakota

PREVIOUS POSITION (2004-2005)

Assistant Professor of Political Science
Hartwick College--Oneonta, New York

EDUCATION

PhD. Political Science, Syracuse University--Syracuse, New York (2005)
Subfields: American Government and Public Administration

M.A. Political Science, University of Montana--Missoula, Montana (1997)

B.A. Political Science and Psychology, University of Montana--Missoula, Montana (1995)

OTHER EDUCATION

Summer Institute in Political Psychology, The Ohio State University--Columbus, Ohio (2000)

DISSERTATION RESEARCH AND TEACHING INTERESTS

My dissertation investigated the complex relationship between career managers and political appointees in federal agencies. Specifically, I asked whether and how the managerial reforms set forth by the Government Performance and Results Act of 1993 (GPRA) and the President's Management Agenda (PMA) have helped to alleviate (or exacerbate) historic tensions between appointees and civil servants. Using interview data and data collected from public documents in three case study agencies, my research found that GPRA's statutory results-oriented framework and the PMA enhances these relationships by smoothing the often-stressful transition of principal leadership, creating a common language between career managers and political appointees, and promoting more substantively meaningful policymaking by increasing collaboration between these two executive branch actors.

My current research is examining patterns of public service provision in rural North Dakota cities undergoing negative population growth. I am also beginning a project that will detail the lessons learned from the Rural Service Delivery program, which was funded by a Congressional earmark to provide services (such as SAA benefits) from regional offices to poor rural areas and Native American reservations via secure video links.

My teaching interests include: American institutions and politics, executive branch administration and management, state and local government, administrative state reform and government performance, public administration and its role in democratic governance and civil society, public policy, and the media & public opinion.

HONORS AND AWARDS

2006: Recipient of UND *Faculty Stars* award
2006: Departmental recipient of UND Award for *Departmental Excellence in Teaching*
2004: Certificate in university teaching from the *Future Professorate Project*
2003: Roscoe Martin Research Support Grant, Maxwell School at Syracuse University
2003-2004: Maxwell Dissertation Fellowship, Syracuse University
2003: Summer Research Fellowship, Syracuse University Graduate School
2000-2002: Syracuse University Graduate School Teaching Fellow appointment
2001: Political Science department nominee for the Syracuse University *Outstanding Teaching Assistant* award

PEER-REVIEWED PUBLICATIONS

Jones, Dale and Dana Michael Harsell. 2007. "Applying the GPP Model to Other Governments." In *Managing for Performance in State and Local Government*, edited by Patricia Ingraham. Baltimore: Johns Hopkins University Press.

Andersen, Kristi and Dana Michael Harsell. 2005. "Assessing the Impact of a Quantitative Skills Course for Undergraduates." *Journal of Political Science Education* 1:1. Pp 17-27.

OTHER PUBLICATIONS

Harsell, Dana Michael. 2005. "Working with Career Executives to Manage for Results," in *Learning the Ropes: Insights for Political Appointees*. Edited by Mark A. Abramson and Paul R. Lawrence. Lanham, MD: Rowman & Littlefield Publishers. Pp. 115-133. Also in, *Becoming an Effective Political Executive*, 2nd ed, by Judith E. Michaels. 2005. Washington D.C.: The IBM Center for the Business of Government. Pp 34-44.

Jones, Dale and Dana Michael Harsell. 2003. Applying the Government Performance Project Model to Other Governments. In *Paths to Performance in State and Local Government: A final Assessment from The Maxwell School of Citizenship and Public Affairs*. Syracuse University. Pp. 187-212.

Harsell, Dana Michael and Dale Jones. 2002. "Managing for Results." In *The New Jersey Initiative: Building Management Capacity in New Jersey Municipalities*, New Jersey Initiative Final Report. Syracuse University. ISBN 0-9723595-0-8. Report. Pp. 131-149.

Harsell, Dana Michael and Dale Jones. 2002. "Managing for Results." In *Summary of the New Jersey Initiative: Building Management Capacity in New Jersey Municipalities*, New Jersey Initiative Final Report Summary. Syracuse University. ISBN 0-9723595-1-6. Report. Pp. 32-36

PRESENTATIONS AND CONFERENCE PARTICIPATION

October 2007: Scheduled presentation of paper with Bo Wood, "Privatization and Public Service Provision in North Dakota," for the Pacific Northwest Political Science Association Conference. Spokane, WA.

October 2007: Roundtable presentation "Wikis and Blogs: Classroom Applications," for the Beyond Boundaries: Integrating Technology into Teaching and Learning Conference. Grand Forks, ND.

September 2007: Presentation, "High Tech Teaching for Low Tech Teachers," for the Office of Instructional Development, *On Teaching Box Lunch Discussion Series*. Grand Forks, ND.

April 2007: Presented Paper with Bo Wood, "Pragmatism or Politics? Privatization and Public Service Provision in North Dakota," for the 65th Annual Midwest Political Science Association National Conference. Chicago, IL.

October 2006: Presenter, "Telecommunications, Regulations & the Government: Building Relationships in the Global Marketplace," for the 1st annual Mellem Telecommunications Symposium. Grand Forks, ND

April 2006: Presented paper, "Revisiting Federal Agency Responsiveness to Executive Policy Direction: The Effects of GPRA and the PMA on the Goal Congruence of Career Executives and Political Appointees," for the 64th Annual Midwest Political Science Association National Conference. Chicago, IL.

March 2004: Informal roundtable discussant, "Teaching Political Science II," for the 62nd Annual Midwest Political Science Association National Conference. Chicago, IL.

March 2004: Presented Paper, "The Government Performance and Results Act and the President's Management Agenda: A Preliminary Assessment of their Effects on Careerist and Political Appointee Relationships," for the 62nd Annual Midwest Political Science Association National Conference. Chicago, IL.

August 2003: Presented paper, "The Government Performance and Results Act and its Effects on Careerist and Political Appointee Relationships: The Case of the Department of Housing and Urban Development," for the 99th American Political Science Association Annual Meeting. Philadelphia, PA.

April 2003: Presented paper, "From Politics for Results to Managing for Results: Considering Political Constraints on Municipal-Level Managing for Results Implementation," for the 61st Annual Midwest Political Science Association National Conference. Chicago, IL.

September 2002: Presented poster, "Managing for Results: Implementation Challenges faced by New Jersey Municipal Governments," for the 98th Annual American Political Science Annual Meeting. Boston, MA.

August 2002: Speaker, "The New Jersey Initiative Municipality Learning Seminar," for The New Jersey Initiative Advisory Committee, New Jersey Department of Community Affairs and New Jersey municipal government officials. Eagleton Institute of Politics, Rutgers University: New Brunswick, NJ.

April 2002: Presented paper with Dale Jones, "Municipal Management: Using Managing for Results Systems to Improve Municipal Governing Capacities," for the 56th Annual New York State Political Science Association. Lewiston, NY.

March 2002: Speaker, "The New Jersey Initiative: A Mid-Project Report," for The New Jersey Initiative Advisory Committee, New Jersey Department of Community Affairs and New Jersey municipal government officials. Eagleton Institute of Politics, Rutgers University: New Brunswick, NJ.

February 2002: Speaker, "New Ways to Look at Management: A Working Session on the Government Performance Project and the New Jersey Initiative," for the National Forum for Black Public Administrators Executive Leadership Institute. The Maxwell School, Syracuse University: Syracuse, NY.

November 2001: Speaker, "New Jersey Initiative Interim Seminar," for The New Jersey Initiative Advisory Committee, New Jersey Department of Community Affairs and New Jersey municipal government officials. Eagleton Institute of Politics, Rutgers University: New Brunswick, NJ.

April 2001: Discussant, "Topics in Undergraduate Education" Poster Panel, for the 59th Annual Midwest Political Science Association. Chicago, IL.

SERVICE

Student Ambassador, College of Business and Public Administration (2006)
Curriculum Committee, College of Business and Public Administration
Student Scholarship Committee, Dept. of Political Science and Public Administration
Internship and Cooperative Education Coordinator, Dept. of Political Science and Public Administration
Faculty advisor, Student Activities Committee, University of North Dakota

TEACHING EXPERIENCE

University of North Dakota

Undergraduate Courses:
The Administrator and Public Affairs (Fall 2005, Fall 2006)
Introduction to American Government (Spring 2006, Spring 2007)
Introduction to Public Administration (Fall 2007)
Introduction to State and Local Government (Fall 2005; Spring & Fall 2006; Spring, Summer & Fall 2007)
The Media and Politics (Spring 2006)
Executive Management (Fall 2006)

Graduate Courses:
Public Budgeting (Summer, 2006)
Problems in State and Local Government (Spring 2007)

Hartwick College

Introduction to American Government (Fall 2004, Spring 2005)
Political Science Research Methods (Fall 2004)
Political Psychology (January 2005)
State and Local Government (Spring 2005)
Introduction to Public Administration (Spring 2005)

Syracuse University

Instructor of Record
Introduction to American Government (Summer 2002)
Political Psychology (Summer 2001)

Teaching Associate
Public Administration and Democracy (Summer 2003)
Political Parties (Spring 2003)
Public Administration and Democracy (Summer 2002)
Quantitative Political Analysis (Fall 2000, Spring 2001)

Teaching Fellow
Introduction to Quantitative Methods (Spring 1999-Spring 2000)

University of Montana

Grading Assistant
Introduction to Political Theory (1996-97)
International Relations (Summer 1996, Summer 1997)

RESEARCH AND ANALYTICAL EXPERIENCE

2007: ***Co-Principal Investigator*** (with Bo Wood), "Patterns of Provision: How Public Services are Delivered in North Dakota Cities and Counties," sponsored by the Small Business Development Center - $8,000.

2007: ***Principal Investigator***, "Beyond Government Accounting: A Comprehensive Overview of North Dakota's 2007 Biennial Budget," sponsored by the Office of Instructional Development, The University of North Dakota - $2,500.00.

2004-2005: ***Principal Investigator***, "Working with Career Executives to Manage for Results," sponsored by the IBM Endowment for the Business of Government - $15,000.

2001-2002: ***Project Manager***, The New Jersey Initiative (NJI). Oversaw writing, editing and technical operations of a grant for $221,000 from The Pew Charitable Trusts and funds from The New Jersey Department of Community Affairs for $140,000. Project assessed the managerial capacities of 7 medium-sized urban and suburban New Jersey municipal governments in the areas of financial management, capital management, human resources management, information technology management, and managing for results.

2001-2002: ***Research Associate,*** The New Jersey Initiative, Managing for Results team. Conducted interviews of municipal officials, collected and analyzed public documents and co-authored Chapter 6 of The New Jersey Initiative final report.

2001-2002: ***Research Associate,*** The Government Performance Project, Managing for Results team. Assisted with assessment of the Managing for Results capacities of the nation's 40 largest county governments. Results published in: Grading the Counties: A Management Report Card. *Governing* 15(5) February, 2002: 21-89.

Summer 2000: **Research Assistant,** The Government Performance Project. Assisted with data entry and data management for project that assessed the managerial capacities of US State governments. Results published in: Grading the States 2001: A Report Card on Government Performance. *Governing* 14(5) February, 2001: 20-108.

Fall 1998: ***AdWatch Researcher.*** Researched televised campaign commercial claims during the 1998 New York State Attorney General's race for a local Public Broadcasting Service (PBS) television station. Findings were aired during a televised "AdWatch" panel discussion.

August 1997: ***Master's Thesis.*** Failure to Thrive: Total Quality Management System Implementations and Total Quality Management Cultural Manifestations in the Public and Private Sector. Project examined the influence and importance of organizational culture on TQM movements in the United States Postal Service and a private sector organization.

Spring 1997: ***Research Assistant.*** Project assessed privatization levels in Montana municipal and county government public service provision. Results published in Greene, J. D. (1999). "Privatization Popular Among Local Governments," *Montana Business Quarterly*, 37(4) Winter: 17-20; and Greene, J. D. (2002). *Cities and Privatization: Prospects for the New Century*. Upper Saddle River, NJ: Prentice Hall/Pearson Education. ISBN: 0-13-029442-X